

## Contact

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venkatachalamramakrishnan  
(LinkedIn)

## Top Skills

Business Analysis  
Management  
Requirements Analysis

## Languages

Tamil (Native or Bilingual)  
Hindi (Elementary)  
English (Full Professional)

## Certifications

NCFM Level 5  
Machine Learning  
CBiiiPro, CBiiPro, CSTE, CP2E,  
CP3E  
Tableau Desktop Specialist

## Honors-Awards

Be Brilliant Bravo Award  
#1 SM in TN-KAR-GOA Zone  
#1 SM for Festive Season  
Star Club  
Record Breaker Award

# Venkatachalam Ramakrishnan

Data Science | Cloud | Solutions | Sales | Domain SME  
Pratt's Bottom, Greater London, United Kingdom

## Summary

- Domains: Banking and Financial services, Betting and Gaming, Travel and Retail domain
- Various roles played in - Data Science, Engineering, Product Delivery, Service Delivery Management, Presales and Solution, Sales and Sales Management
- Conversant as both functional and technical expert, built and delivered complex platform solutions, stakeholder management and team builder
- Strong academic record with a passion for embracing newer technology landscapes

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## Experience

### Persistent Systems

Head of Solutions and Presales - Europe  
June 2020 - Present (1 month)  
London, England, United Kingdom

### HARMAN International

Director - Advanced Technologies Group  
February 2014 - May 2020 (6 years 4 months)  
London, United Kingdom

2019-20: Program Director, Chief Data Scientist, Solutions and Data Platform Architect (Travelopia, UK)

2017-19: Program Manager, Principal Data Scientist and Solution Architect (Camelot LS, UK, IL)

2015-17: Delivery Manager, Functional architect and Pre-merger Clean Team Consultant (Ladbroke-Coral, UK)

2014-15: Director, Presales and Solutions - Symphony Teleca (Bangalore, India)

### Happiest Minds Technologies

Associate Director  
May 2013 - February 2014 (10 months)

Bengaluru Area, India

BFSI Analytics practice lead for presales and solution support across geographies (USA, UK, APAC)

Fintellix Solutions (formerly iCreate)

Associate Vice President

March 2011 - May 2013 (2 years 3 months)

Bengaluru Area, India

BFSI Consulting and Analytics, leading critical BI and Functional engagements

Product Design and Development

Presales and Solution support across geographies (India, Indonesia, Philippines, Malaysia, UAE, South Africa, UK)

Citibank India

Manager

May 2007 - March 2011 (3 years 11 months)

Bengaluru Area, India

Role: Corporate Bank: Product Specialist. Bangalore, 2 years

Role: Manager - Analytics, Decision Sciences. Chennai, ~2 years

ICICI Prudential Life Insurance Company Limited

Area Sales Manager

June 2005 - May 2007 (2 years)

Bengaluru Area, India

Area Sales Manager, Priority Circle: Bangalore Branch / 2006-07

Sales Manager, Agency Channel: Chennai Branch / 2005-06

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## Education

Indian Institute of Management, Lucknow

Master of Business Administration (M.B.A.) · (2003 - 2005)

University of Madras

Engineer's Degree, Information Technology · (1999 - 2003)